

9 April 2020

# Malaysia Company Update

Construction & Engineering | Construction

# Neutral (Maintained)

Target Price (Return): MYR1.51 (-9%)
Price: MYR1.66
Market Cap: USD493m
Avg Daily Turnover (MYR/USD) 1.63m/0.39m

# Analysts

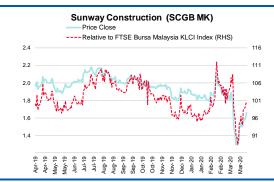
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# Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(13.1)	(10.8)	(11.2)	(19.0)	(15.3)
Relative	0.7	(3.2)	3.8	(6.9)	1.3
52-wk Price lov	v/high (MYI	₹)		1.29	2.18



Source: Bloomberg

# Sunway Construction (SCGB MK)

# Not At Full Strength; Stay NEUTRAL

- Maintain NEUTRAL and TP of MYR1.51, 9% downside. There is no certainty when sites will resume work, giving rise to downside risks. Consequently, this should pressure near-term earnings and take the shine away from Sunway Construction. Its current share price appears fair, trading at 14.5x P/E to FY20F EPS. Our 13x P/E target is already higher than peers' 12x to reflect strength in orderbook replenishment. In view of broad-based sector uncertainties, our call looks justified.
- Big task ahead. We recently hosted a conference call with SunCon.
   According to management, it is confident of achieving the MYR2bn target
   replenishment this year. This is despite a broad-based slowdown in the
   sector and scarcity of new jobs locally. Its tenderbook stands at a robust
   MYR6.5bn, with India jobs forming 40% of the total. On earnings, current
   outstanding orders of MYR5.7bn will provide visibility in the next 3-4 years.
- Delay in progress is inevitable. Nonetheless, construction works are expected to commence immediately after the Movement Control Order (MCO) ends. However, it will take about a month before it is in full swing, considering that construction workers still need to exercise social distancing at work sites, as well as the post-MCO mobilisation of materials and manpower. In FY20, key projects which are expected to contribute most to revenue are Tenaga Nasional's (TNB MK, NEUTRAL, TP: MYR12.88) HQ Campus, Light Rail Transit Line 3, and the Petronas Leadership Centre. Despite the MCO, SunCon's hospital jobs have continued, as their completion is prioritised.
- Despite the temporary work disruption, management expects to achieve higher revenue in 2020 (2019: MYR1.8bn). We note that the target falls within our assumption at c.MYR2.1bn. Nonetheless, net margin could be slightly impacted, as the group continues to incur some running costs during the MCO period. In view of potential earnings deferment this year, the possibility of a reduced dividend payout cannot be ruled out. SunCon has a 35% dividend payout policy (at c.4 sen/share).
- The newly clinched project in India is worth MYR508m. We understand that the project will only contribute financially in FY21F. SunCon continues to be aggressive in bidding for projects in India, which currently contributes 40% of its current tenderbook.
- **Key downside risks** include failure to secure new contracts and a prolonged downturn in the sector. On the other hand, upside risk stems from the Government taking a more aggressive approach to pump prime the economy via the resumption of large-scale public infrastructure projects.

Forecasts and Valuation	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover (MYRm)	2,257	1,769	2,130	2,368	2,055
Recurring net profit (MYRm)	147	124	148	163	144
Recurring net profit growth (%)	11.6	(15.8)	20.0	9.8	(11.5)
Recurring P/E (x)	14.61	17.35	14.46	13.17	14.87
P/B (x)	3.6	3.4	3.0	2.7	2.5
P/CF (x)	11.34	58.25	13.82	11.11	8.93
Dividend Yield (%)	4.2	3.6	3.5	3.8	3.4
EV/EBITDA (x)	8.07	10.25	8.03	7.06	7.21
Return on average equity (%)	25.5	20.7	22.0	21.6	17.4
Net debt to equity (%)	net cash				

Source: Company data, RHB

# **Financial Exhibits**

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Malaysia

Construction & Engineering

### **Sunway Construction**

SCGB MK

Neutral

#### Valuation basis

We value the company based on FY20F P/E of 13x. SunCon's net cash position allows it to gear up for more jobs moving forward.

#### Key drivers

Sunway Construction's earnings are backed by:

- i. An outstanding order backlog of MYR5.7bn, of which >90% is from construction, which may keep the firm busy for the next three years;
- ii. Recurring orders from its parent company.

### Key risks

Upside risks include better-than-expected margins at the construction segment and new job wins coming in ahead of our estimates. Downside risks include possible cost overruns and higher material costs.

# **Company Profile**

Sunway Construction is one of the largest construction companies in Malaysia. Apart from civil & infrastructure construction services, the company also provides the more specialised:

- i. Foundation & geotechnical engineering services;
- ii. Mechanical, electrical & plumbing services. In addition, it runs a highly profitable precast concrete product manufacturing operation in Malaysia and Singapore. Aside from fulfilling local requirements, it also largely supplies hose concrete products for Housing & Development Board projects in the island republic.

Financial summary (MYR)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Recurring EPS	0.11	0.10	0.11	0.13	0.11
DPS	0.07	0.06	0.06	0.06	0.06
BVPS	0.46	0.49	0.55	0.61	0.67
Return on average equity (%)	25.5	20.7	22.0	21.6	17.4

Valuation metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Recurring P/E (x)	14.61	17.35	14.46	13.17	14.87
P/B (x)	3.6	3.4	3.0	2.7	2.5
FCF Yield (%)	6.2	(0.8)	4.7	6.4	8.6
Dividend Yield (%)	4.2	3.6	3.5	3.8	3.4
EV/EBITDA (x)	8.07	10.25	8.03	7.06	7.21
EV/EBIT (x)	9.79	13.50	10.24	9.04	9.78

Income statement (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total turnover	2,257	1,769	2,130	2,368	2,055
Gross profit	447	363	436	476	412
EBITDA	215	178	225	247	226
Depreciation and amortisation	(38)	(43)	(48)	(54)	(59)
Operating profit	177	135	176	193	167
Net interest	8	12	6	7	10
Pre-tax profit	183	155	187	205	182
Taxation	(38)	(27)	(38)	(42)	(37)
Reported net profit	145	127	148	163	144
Recurring net profit	147	124	148	163	144

Cash flow (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Change in working capital	(10)	(135)	(42)	(24)	37
Cash flow from operations	189	37	155	193	240
Capex	(56)	(55)	(55)	(55)	(55)
Cash flow from investing activities	(74)	(55)	(55)	(55)	(55)
Dividends paid	(97)	(77)	(74)	(81)	(72)
Cash flow from financing activities	(118)	(47)	(54)	(91)	(82)
Cash at beginning of period	487	485	417	463	510
Net change in cash	(3)	(65)	46	47	103
Ending balance cash	485	420	463	510	613

Balance sheet (MYRm)	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Total cash and equivalents	485	417	463	510	613
Tangible fixed assets	163	173	180	181	176
Total investments	45	45	45	45	45
Total assets	1,754	1,636	1,870	2,037	1,979
Short-term debt	114	144	164	154	144
Total liabilities	1,162	997	1,156	1,242	1,112
Total equity	593	639	714	795	867
Total liabilities & equity	1,754	1,636	1,870	2,037	1,979

Key metrics	Dec-18	Dec-19	Dec-20F	Dec-21F	Dec-22F
Revenue growth (%)	8.7	(21.6)	(3.3)	38.4	(13.2)
Recurrent EPS growth (%)	11.6	(15.8)	20.0	9.8	(11.5)
Gross margin (%)	19.8	20.5	20.5	20.1	20.0
Operating EBITDA margin (%)	9.5	10.1	10.5	10.4	11.0
Net profit margin (%)	6.4	7.2	7.0	6.9	7.0
Capex/sales (%)	2.5	3.1	2.6	2.3	2.7
Interest cover (x)	21.3	10.3	25.5	27.1	25.0

Source: Company data, RHB



# **Recommendation Chart**



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2020-02-21	Neutral	1.95	1.95
2020-02-18	Neutral	1.95	1.97
2020-02-18	Neutral	1.95	1.97
2019-11-20	Neutral	1.95	1.97
2019-10-09	Neutral	2.03	1.95
2019-08-20	Neutral	2.09	2.05
2019-05-17	Neutral	2.12	1.90
2019-02-26	Buy	2.12	1.76
2019-02-14	Buy	2.12	1.55

Source: RHB, Bloomberg

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Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-

term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next

12 months

Take Profit: Target price has been attained. Look to accumulate at lower levels
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